

W52P1J-04-R-0077 (ATTACHMENT 016)
ADDITIONAL SOLICITATION CLAUSES

SECTION L PAST PERFORMANCE INFORMATION 15.305(A)(2)(II) OCT/1997 AND
OTHER REQUIRED INFORMATION

L-8 Offerors shall submit the following information for NAICS Code 332993, NSN:
1325-01-286-3586 as a part of their proposal:

Information to be submitted: Offerors shall provide Best Value information by addressing each factor/sub-factor in the format and sequence identified in the solicitation. The offerors must provide information in sufficient detail to allow the Government to make best value assessment of the offeror's past performance and technical abilities. Best value information shall be provided for the offeror and key subcontractors, as identified by the offeror. Best Value data shall be submitted in specific, severable parts, in an original and three hard copies OR an original in hard copy and three copies of the data on CD ROM without prices on the CD ROMs. All information specific to that part must be confined to that part. The following information is to be submitted:

Factor 1: Past Performance:

Subfactor 1a: On-Time Delivery: The offeror shall provide information regarding recent, relevant past performance in the areas of timeliness of deliveries. The offeror must provide information for deliveries made, deliveries scheduled to be made, and deliveries re-scheduled to be made during the period of recent past performance. Include all supporting information for verification purposes concerning all these covered deliveries, even though this supporting information may precede the period defined as recent above. The offeror should provide original contract schedule as well as actual deliveries. If there was a slippage, the offeror shall provide all pertinent information regarding the slippage. If the offeror accelerated deliveries or increased production rates to meet the Governments' needs, the offeror should describe how their delivery/performance exceeded contract delivery requirements. For verification purposes, the offeror shall furnish a point of contact/name, phone number, contract number and dollar value of recent, relevant contracts.

Subfactor 1b: Quality and/or Quality Program Problems: The offeror shall provide, with their proposal, information on their recent and relevant performance in the area of quality assurance, including quality assurance standards applied on recent, relevant contracts. The Government will evaluate all relevant quality issues that are discovered during the period of recent performance, regardless of when the actual delivery was made. The offeror should submit with their proposal data explaining corrective/preventive actions that have been taken to improve their process(es) and/or resolve their quality problems. The offeror shall disclose information about previous Request for Waivers (RFWs), Request for Deviations (RFDs), Quality Deficiency Reports (QDRs), First Article Test failures, Lot Acceptance Test failures, and/or other

product quality or Quality Program related problems. The offeror's submission must be clear and concise when describing the deficiency and stating the corrective/preventive action, when it was implemented, and its effectiveness. The offeror shall also provide information regarding how well they worked with previous Government and technical representatives or other customers by providing a brief narrative about past experiences where their responsiveness, thoroughness and expertise were a significant factor in a problem's resolution. For verification purposes, the offeror shall furnish a point of contact/name, phone number, contract number and dollar value relative to the examples provided.

Factor 2: Technical Ability:

Subfactor 2a: Skills, Processes and Procedures: The offeror shall provide information of their demonstrated ability to provide the technical expertise, equipment, processes and the personnel necessary to produce and deliver a quality product. The offeror shall describe the methods related to manufacturing, process and quality control. The offeror should address, at a minimum, their ability to assure process controls associated with fabrication and testing, including castings, metal component forming, coatings, and welding. The offeror may also provide evidence of related certifications, abilities, and/or capabilities that would demonstrate the technical expertise of the offeror.

Subfactor 2b: Quality System: The offeror must submit their General Quality Manual. The manual must demonstrate that the offeror's quality system meets the requirements of ISO 9001-2000 (only design/development exclusions permitted)(or 9002-1994). If the offeror proposes to use an alternate program/system, sufficient information shall be submitted to allow for government review to determine acceptability. The offeror shall provide specific input/information describing how they will comply with the requirements of the Quality Assurance Provisions (QAP). The offeror shall also provide information relative to preventive action initiatives being implemented. Evidence of quality awards and/or quality certifications should be submitted for consideration.

Subfactor 2c: Testing and Inspection: The offeror shall address their approach and their ability to meet and perform examinations and testing identified in the solicitation/technical data specifications, including, but not limited to, the First Article Test (FAT) and Lot Acceptance Test (LAT) requirements. The offeror shall provide information related to their equipment and techniques necessary to perform the tests and inspections, as well certifications and traceability of measurement standards for such equipment, where applicable. The offeror shall also provide a time-phase schedule indicating the integration of inspection and testing requirements, procedures and plans, and primary raw material deliveries to meet the solicitation delivery requirements.

Factor 3: Price: The offeror shall submit a firm fixed price in Schedule B of the solicitation. Also, the offeror may submit a separate price for the evaluated option clause in Section I of the solicitation. If the offeror does not quote an option price, the lowest price offered/bid in the schedule for item 001 shall be the price used for evaluation/award of any option quantities. Total basic plus option prices will determine the overall/total evaluated price.

Factor 4: Small Business Utilization:

(1) All offerors (small, large and foreign) are required to identify the extent to which the following small businesses and educational institutions will be utilized in the contract:

a) Small Businesses (SBs), Veteran-Owned Small Business (VOSB), Service Disabled Veteran-Owned Small Business (SDVOSB), Small Disadvantaged Businesses (SDBs), Women-Owned Small Businesses (WOSBs), Historically Underutilized Business Zone (HUBZone) Small Businesses, hereinafter all referred to as SB; and

b) Historically Black Colleges, Universities and Minority Institutions (HBCU/MI's).

2. For Small Businesses, as identified by the size standard for the North American Industry Classification System (NAICS) Code applicable to this solicitation, the offeror's own participation as a SB or HBCU/MI is to be identified and will be considered in evaluating small business utilization.

3. Small Business Utilization

(a) The offeror is to provide in the format below; company name, products/services and the estimated dollar value, type of SB, HBCU/MI's, Large Businesses who would participate in the proposed contract, estimated total SB subcontracting dollars, and the estimated total contract value.

SB TYPE	EST. \$ VALUE	PRODUCT OR SERVICE	COMPANY NAME
TOTAL SB \$			
LARGE BUSINESS	EST. \$ VALUE	PRODUCT OR SERVICE	COMPANY NAME
EST. TOTAL CONTRACT	\$		
EST. TOTAL SUBCONTRACTING	\$		

(b) Realism - All offerors are to provide a detailed description of their methods used to promote, monitor and small business utilization, as prescribed by FAR 52.219-8, in contracts performed within three years prior to the initial solicitation closing date for the same or similar items.

(i) Large business offerors shall document their performance using information prescribed by FAR 52.219-9 "Small Business Subcontracting Plan", in contracts within three years prior to the initial closing date, for the same or similar items.

(ii) The documentation shall include their actual performance in utilizing SB and HBCU/MI contractors, such as the most recent SF 294 for each relevant contract.

(iii) If the large business proposes substantially different small business utilization than experienced on similar work in the past, they must explain how they will accomplish that higher/lower proposed level.

(iv) Large businesses that have not had a contract in the past three years incorporating FAR clause 52.219-9, shall so state.

(b) Important Notice to Offerors: For the purpose of this solicitation, offers must include Best Value data with the original proposal. Data requested for evaluation has been clearly identified in section L of the solicitation. Data submitted may represent either Government or commercial contracts; however, the data should be recent (within 3 years of the initial closing date of the solicitation; however the Government has the right to consider information up to the date of award) and relevant to the item being procured. If the offeror has no recent or relevant past performance, this information should be stated for evaluation purposes. Discussions will not be opened for the sole purpose of allowing offerors to submit their initial best value data. Proposals received with no Best value data may be considered unacceptable and the offeror will be rated "unknown" for past performance, "poor" for technical ability, and "marginal" for small business utilization without opening discussions to allow for the submission of data that should have been submitted with the initial proposal.

(End of Provision)

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